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| **Date** | 13 October 2022 |
| **Team ID** | PNT2022TMID42383 |
| **Project Name** | Project Design Phase-I - Solution Fit- Real-Time Communication System Powered By AI For Specially Abled |
| **Maximum Marks** | 4 Marks |

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| **Define CS, fit into CC** | **1.CUSTOMER SEGMENT(S)**  **CS**  My client is an everyday person who makes an effort to comprehend sign language. | **6.CUSTOMER CONSTRAINTS** **CC**  The client understands sign language, which cannot be done quickly | **5.AVAILABLE SOLUTIONS** **AS**    With some effort, the average person can anticipate sign language.  The ordinary individual can comprehend sign language at some time | **Explore AS, differentiate** |

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| **Focus on J&P , tap into BE, understand RC** | **2 .JOBS-TO-BE-DONE/PROBLEMS** **J&P**  Ordinary people hardly recognize a disabled person's expressions and what they told. | **9. PROBLEM ROOT CAUSE** **RC**  The problem emerges when an abled person starts a conversation with a normal person that they are unable to understand due of their knowledge. | **7.BEHAVIOUR** **BE**  When a customer says anything, an abled person cannot comprehend it properly . Ask Before You Help: The first step is to treat persons with disabilities as equals. Don't assume they constantly need assistance with daily activities. | **Focus on J&P , tap into BE, understand RC** |

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|  | **3. TRIGGERS TR**  Lack of appropriate assistive technology (assistive, adaptive, and rehabilitative devices), an inaccessible physical environment, unfavorable attitudes about disability, | **10. YOUR SOLUTION SL**  If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality. If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behavior. | 1. **CHANNELS of BEHAVIOUR CH**   The ADA offers some useful advice, such  as treating everyone with respect and  avoiding patronizing them. After  offering assistance, pay attention to the  reactions. Follow the guidelines provided,  or if your offer of help is declined, respect  the decision and refrain from offering it again. |  |
| **4. EMOTIONS: BEFORE / AFTER EM**  Be genuine and converse with someone who has  a disability in the same way you would with  anyone else. Be respectful in both your inquiries and  your behavior. Additionally, refrain from posing  queries that you wouldn't pose to someone who is  not disabled. Not every person with a handicap wants  to talk about their particular skills or limits. The  entire family is affected by disabilities. |